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WATER-LOK
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Attn. : Roger L. Jacobson

RE : Experimenting with Water-Lok in Saudi Arabia

Dear Roger,

Since we started seeking out buyers for Water-Lok, we have succeeded together in convincing major government and non-government agencies in experimenting with the material.

Some initial positive results have come from some of these agencies. Agencies included are:

1. Royal Commission in Jubail:

We met with a panel of executive officers and experts from Royal Commission, Bechtel and Parsons. Upon interest expressed by panel, we carried out field tests in Jubail and Yanbu cities. Experiment is still in progress at the moment both initial results are positive. A total of five (5) tons were used.

2. Municipality of Riyadh:

Executives have shown immediate keen interest in this material. An amount of two (2) tons were used. Test is underway. Riyadh observation indicates positive results.

3. Riyadh Intercontinental Hotel:

An amount of four (4) tons were used to experiment on hole number one tee, fairway and green. Testing is in progress.

4. CityScape Nurseries:

A mix of 1/3 Water-Lok with potting soil was used. Initial result of plants showed, faster growth, savings on water and fertilization. Testing continues.

5. King Faisal Specialist Hospital:

The hospital has 400,000 square meters of landscape grounds. Watered mostly by Sewage treated water, the hospital has a shortage in supply of water. Lab and nursery experiments have taken place. Initial results are positive. We are setting a meeting to talk with the management about use of the material.

6. A ton and a half was given to ASTRA, the largest greenhouse producer in Saudi Arabia and they are conducting experiments on vegetables produced in greenhouses.

7. One hundred kilograms were given to CIC for concrete additive experimentation.

8. ARAMCO:

Within four to five weeks, we are going to start experimenting with their departments at their headquarters in Dhahran on all three products. A sizeable quantity shall be needed for this.

9. The material has been implemented in a few residential homes. Some have noted a good saving in water bills. Testing is still being carried out.

10. Ministry of Agriculture:

At their experimental farm in Najran in the southwest region of Saudi Arabia, a test is carried out under supervision with FAO of the United Nations. Initial results are expected within 3-4 weeks.

11. AMIANTIT:

The large concrete ductile manufacturer in the Middle East has referred us to AMERON in California to conduct tests with them. Upon approval of AMERON they will immediately use it as a concrete additive.


Other tests for all users shall be carried out in the next months, with some of the most known licensing, testing and consuming government and non-government agencies taking place.

We think that either January or February of next year, we should jointly do a seminar on the products and results made in U.S.A. and this area. A variety of VIPs shall be invited to this seminar containing local and international expertise.

Again, upon thanking you for your great co-operation we urge you to keep the pace of this co-operation, to achieve the results we are seeking.

From our side, we will waste no effort in joining hands and thoughts with you to reach our target.

Yours truly,



BASSAM F. AL-ALAMI
Director General